MIGRAO.016.25 Supply and delivery of Border Management surveillance equipment for the benefit of border management units in Bosnia and Herzegovina, Albania and North Macedonia

Furniture

Description of the contract

The purpose of the contract is to supply and deliver equipment to be used by border management forces in Bosnia and Herzegovina, Albania and North Macedonia to ensure proper surveillance of the borders with the supply of night vision goggles, thermal cameras and endoscope.

2. Number and titles of lots

There are 3 lots in this tender:

Lot No 1: **Equipment for Bosnia and Herzegovina**

Lot No 2: **Equipment for Albania**

Lot No 3: **Equipment for North Macedonia**

PARTICIPATION CONDITIONS

3. Eligibility and rule of origin

For this contract award procedure, participation is open without limitations.

Rule of origin is not applicable to the current procedure.

4. Number of offers

Tenders for only part of a lot will not be considered. Tenderers may not submit a tender for a variant in addition to their tender for the supplies required in the tender documents. In the case of a variant, the evaluation will take place without the variant.

5. Situations of exclusion

Tenderers must provide a signed declaration, included in the tender form for a supply contract, that they are not in any of the situations listed in point 2.2.2 of the Guide to Procurement Procedures and Contract Award Rules of ***CIVIPOL.***

6. Subcontracting opportunities

DÉBUT DE DÉPÔT

08 Septembre 2025

DATE LIMITE DE RÉPONSE

09 Octobre 2025

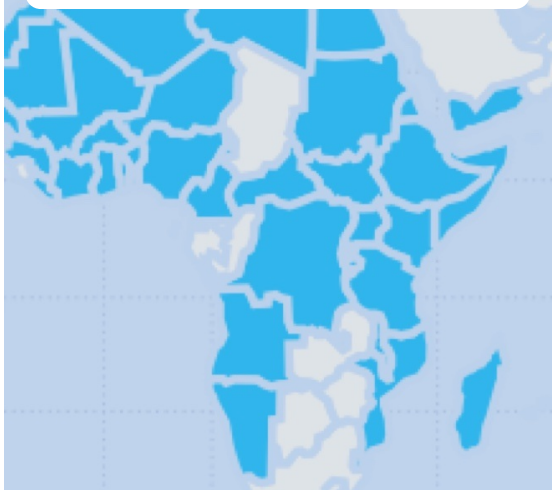
BUDGET DU MARCHÉ

DURÉE DU PROJET

3 Months

Zone d'intervention

Europe and Central Asia



Subcontracting is authorised.

7. Performance guarantee

No performance guarantee will be required.

8. Information meeting and/or site visit

A virtual information meeting will be organised online on **12th September 2025 at 15:00 Paris time** with a view to answering questions on the tender dossier sent in writing or raised at the meeting.

Tenderers willing to attend the meeting should address their request to procurementEU4FAST@experts.civipol.fr so that they can be invited to participate in the meeting. The minutes of the meeting will be notified and available for download via an email notification to all tenderers **who have downloaded the tender dossier via the platform e-marchespublics.com** (https://www.e-marchespublics.com/appel-offre/1114928)- together with any clarification of written questions not raised at the meeting - no later than **24th September 2024 at 18:00 Paris time**. No further clarification will be provided after this date. All costs associated with attending this meeting will be borne by the bidders.

9. Validity of offer

Tenders are valid for a period of 60 days from the deadline for submission.

10. Planned start date of the contract

November 2025

11. Task implementation period

120 days from contract signature by both parties, or 120 days from obtaining the export licence (if applicable).

SELECTION AND AWARD CRITERIA

12. Selection criteria

Capacity-providing entities

An economic operator (i.e. candidate or tenderer) may, where appropriate and for a particular contract, rely on the capacities of other entities, regardless of the legal nature of the links it has with them. If the economic operator relies on other entities, it must in that case prove to the contracting authority that it will have at its disposal the resources necessary for the performance of the contract by producing a commitment by those entities to place those resources at its disposal. Such entities, for instance the parent company of the economic operator, must respect the same rules of eligibility and notably that of nationality as the economic operator relying on them and must comply with the selection criteria for which the economic operator relies on them. **Furthermore, the data for this third entity for the relevant selection criterion should be included in a separate document**. Proof of the capacity will also have to be provided when requested by the contracting authority.

With regard to technical and professional criteria, an economic operator may only rely on the capacities of other entities where the latter will perform the tasks for which these capacities are required.

With regard to economic and financial criteria, the entities upon whose capacity the economic operator relies, become jointly and severally liable for the performance of the contract.

The following selection criteria will be applied to the tenderers. In the case of tenders submitted by a consortium, these selection criteria will be applied to the consortium as a whole if not specified otherwise. The selection criteria will not be applied to natural persons and single-member companies when they are sub-contractors.

1. **Economic and financial capacity of the tenderer (**based on item 3 of the tender form). In case of

tenderer being a public body, equivalent information should be provided. The reference period which will be taken into account will be the **last three financial** years for which accounts have been closed.

The selection criteria for each tenderer are as follows:

- For lot 1: the average annual turnover of the tenderer must exceed 75.000 €
- For lot 2: the average annual turnover of the tenderer must exceed 35.000 €
- For lot 3: the average annual turnover of the tenderer must exceed 40.000 €

If the tenderer submits an offer **for several lots**, its annual turnover must exceed the combined requirements for each lot. (example: if an offer is submitted for lots 1, 2 the combined average turnover of the tenderer must exceed 75.000 + 35.000 = *110.000* €, if an offer is submitted for lots 2 and 3 the combined average turnover of the tenderer must exceed 35.000 + 40.000 = *75.000* €)

2. **Professional capacity of the tenderer (**based on items 4 of the tender form).

The reference period which will be taken into account will be the last three years preceding the submission deadline.

- at least **4** staff currently work for the tenderer in fields related to this contract regardless the number of lots the tenderer is submitting an offer for.

3. **Technical capacity of tenderer** (based on items 5 and 6 of the tender form). The reference period which will be taken into account will be **the last five** years preceding the submission deadline.

- **For lot 1**: the tenderer must have delivered similar supplies (surveillance equipment) under at least **2 contracts** each with a budget of at least 40.000€ which were implemented at any moment during the following period: 2019 to date.
- **For lot 2**: the tenderer must have delivered similar supplies (Surveillance equipment) under at least **2 contracts** each with a budget of at least 25.000€ which were implemented at any moment during the following period: 2019 to date.
- **For lot 3**: the tenderer must have delivered similar supplies (Surveillance equipment) under at least **2 contracts** each with a budget of at least 30.000€ which were implemented at any moment during the following period: 2019 to date.
- If the tenderer submits an offer for **2 lots**, the tenderer must have delivered similar supplies (Surveillance equipment) under at least **2 contracts** each with a budget of at least 50.000€ each which were implemented at any moment during the following period: 2019 to date.
- If the tender submits an offer for **3 lots**, the tenderer must have delivered similar supplies (Surveillance equipment) under at least **3 contracts** each with a budget of a least 50.000€ each which were implemented at any moment during the following period: 2019 to date.

This means that the contract the tenderer refers to could have been started at any time during the indicated period but it does not necessarily have to be completed during that period, nor implemented during the entire period. Tenderers are allowed to refer either to supply contracts completed within the reference period (although started earlier) or to supply contracts not yet completed. Only the portion satisfactorily completed during the reference period will be taken into consideration. This portion will have to be supported by documentary evidence (statement or certificate from the entity which awarded the contract, proof of payment) also detailing its value. If a tenderer has implemented the supply contract in a consortium, the percentage that the tenderer has successfully completed must be clear from the documentary evidence, together with a description of the nature of the supplies provided if the selection criteria relating to the pertinence of the experience have been used.

Previous experience which would have led to breach of contract and termination by a contracting authority shall not be used as reference.

13. Award criteria

Prices

SUBMIT AN OFFER

14. How can I obtain the tender documents?

Tender dossier is available for download via the platform e-marchespublics.com (https://www.e-marchespublics.com/appel-offre/1114928). Registration on this platform is **completely free of charge**. Tenders must be drawn up using only the standard tender form for supply contracts included in the tender dossier, the provisions and format of which must be strictly adhered to.

Tenderers may submit their questions by logging into the section dedicated to this tender procedure on the e-marchespublics.com platform, selecting the 'Question' tab before 24th September 2025 at 18:00 and indicating the reference of the procedure 'MIGRAO.016.25'. Civipol has no obligation to provide clarification after this date.

Any clarifications to the tender documents will be notified and available for download by email notification to all tenderers **who have downloaded the tender dossier via the platform e-marchespublics.com** (https://www.e-marchespublics.com/appel-offre/1114928).

15. Deadline for submission of tenders

9th of October 2025 at 12h00 Paris time.

Any offer received after the deadline will not be considered.

16. Language of the procedure

All written communications under this call for tenders must be in English.

17. Legal basis

CIVIPOL's Guide to Procurement Procedures and Contract Award Rules.